



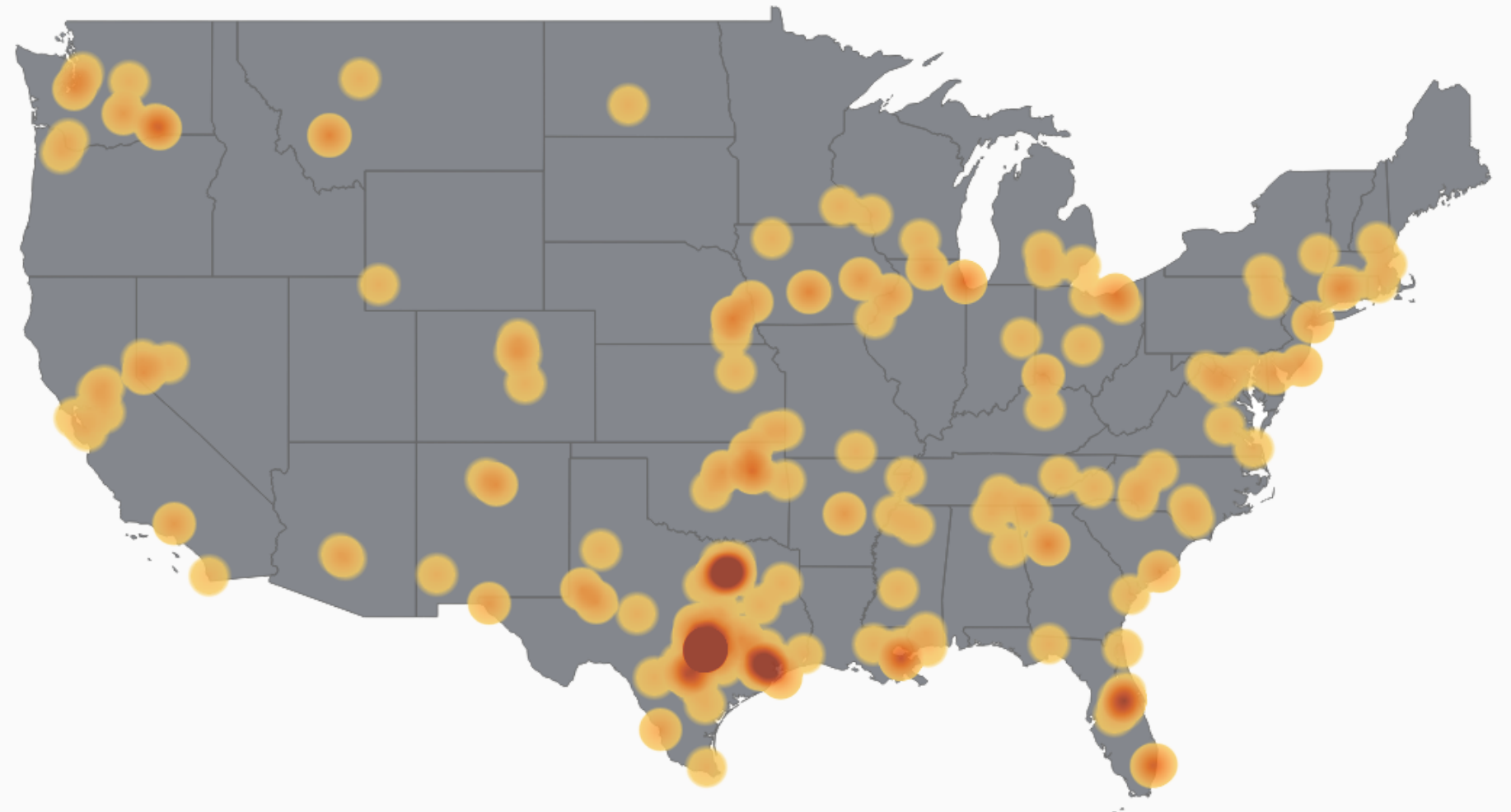
ECONOMIC DEVELOPMENT STRATEGIES

www.angeloueconomics.com



FIRM OVERVIEW

AngelouEconomics (AE) is a **leading economic development consultancy** in the US. The firm has an impressive list of clients in both the private and public sector and has conducted over 650 economic development strategies, 250 economic impact studies, and has sited over **\$26 billion in capital investments** projects throughout the world.



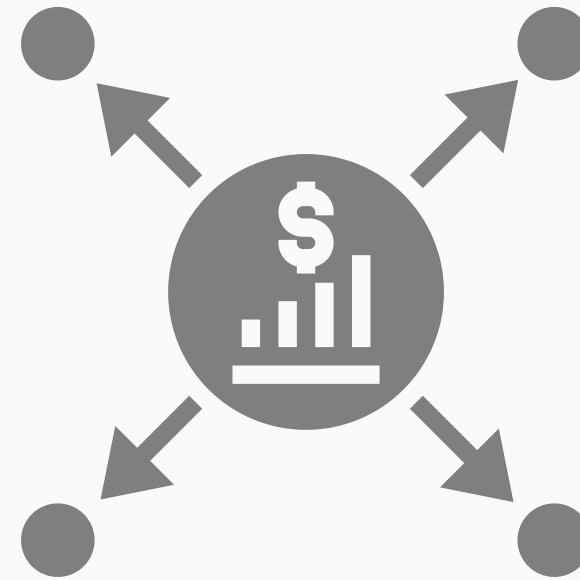
**AE HAS COMPLETED
PROJECTS IN 43 STATES
& 12 COUNTRIES**

FIRM OVERVIEW

**THE ANGELOUECONOMICS TEAM ARE
EXPERTS & LEADERS IN:**



**ECONOMIC DEVELOPMENT
& STRATEGIC PLANNING**



**ECONOMIC
IMPACT STUDIES**



**SITE LOCATION
& INCENTIVE
NEGOTIATION**

**AE IS A *TRUSTED* ECONOMIC ADVISOR
AND BOUTIQUE FIRM**

CEDS EXPERTISE

With **over 25 years** of successful experience working with cities, regions, states, and countries around the world, **AE is widely recognized as one of the most innovative and effective economic development consulting firms in the United States.** We deliver informed decisions and have extensive experience working with public and private sector stakeholders to create a shared vision for each project. Our process helps to unite the public and lays the groundwork for **tangible and measurable economic growth.**

SPECIALIZATIONS



Cities/MSAs



Regions/States



Countries

SERVICES OFFERED

- **Economic Development Strategy** ranging from master plans to comprehensive economic development strategies
- **Stakeholder Engagement**
- **Market Assessment**
- **SWOT Analysis**
- **Incentives Analysis/Benchmarking**
- **Target Industry Analysis** including identification & niche market segmentation, cluster analysis, & benchmarking
- **Resource & Asset Mapping & Gap Analysis**
- **Cost of Operations Analysis**
- **Labor Assessment & Workforce Analysis**
- **Organizational Performance Analysis & Head-Hunting Services**
- **Business Case Analysis & Reverse Site Selection**
- **Business Recruitment Strategy**
- **Location Scorecard**
- **Performance Metrics development & measurement of success & progress over time**
- **Funding Procurement: Federal, State, Local, Non-Profit**
- **Implementation Support Services**

Typical CEDS Process is **6-12 Months*

Each service is **100% customizable*

**Pricing varies based on project type*

SELECT PROJECT EXPERIENCE

DOMESTIC

- Arlington, TX
- Atlanta, GA
- Atlantic City, NJ
- Austin, TX
- Baltimore, MD
- Baytown, TX
- Beatrice, NE
- Binghamton, NY
- Bismarck, ND
- Butte, MT
- Carson City, NV
- Cedar Rapids, IA
- Charleston, SC
- Charlotte, NC
- Chattanooga, TN
- Cincinnati, OH
- Cleveland, OH
- Colorado Springs, CO
- Commerce City, CO
- Covington, KY
- Dallas, TX
- DeKalb County, GA
- Denver, CO
- Des Moines, IA
- Detroit, MI
- Dover, DE
- Galveston, TX
- Garland, TX
- Georgetown, TX
- Grand Prairie, TX
- Grant County, NM
- Gulfport, MS
- Harlingen, TX
- Hartford, CT
- Houston, TX
- Huntsville, AL
- Irving, TX
- Jacksonville, FL
- La Center, WA
- Lansing, MI
- Laredo, TX
- Las Colinas, TX
- Lexington, KY
- Lincoln, NE
- Little Rock, AR
- Los Alamos, NM
- Lubbock, TX
- Madison, WI
- Manchester, NH
- Moline, IL
- New Orleans, LA
- Norfolk, VA
- Northern Kentucky
- Omaha, NE
- Phoenix, AZ
- Pittsburg, KS
- Providence, RI
- Quad Cities, IA
- Redmond, WA
- Reno, NV
- Richland, WA
- Richmond, VA
- Rochester, MN
- Rockford, IL
- Roseville, CA
- Round Rock, TX
- Sacramento, CA
- San Angelo, TX
- San Antonio TX
- Santa Fe, NM
- Savannah, GA
- Scranton PAI
- Spokane, WA
- State of Alabama
- State of Delaware
- State of Iowa
- State of Michigan
- State of Mississippi
- State of Nevada
- State of New Mexico
- State of New York
- State of North Carolina
- State of North Dakota
- State of Texas
- State of Wisconsin
- Tacoma, WA
- Tallahassee, FL
- Tulsa, OK
- Tupelo, MS
- Waco, TX
- West Des Moines, IA
- West Plains, MO
- Winston-Salem, NC
- Yakima, WA

INTERNATIONAL

- CARINTHIA, AUSTRIA
- CZECH INVEST, CZECH REPUBLIC
- GREECE
- MONTRÉAL, QUÉBEC, CANADA
- PARANÁ, BRAZIL
- PORTUGAL
- PUERTO RICO SCIENCE, TECHNOLOGY & RESEARCH TRUST
- REPUBLIC OF MALTA
- STRASBOURG, FRANCE
- VIETNAM
- SWEDEN
- SINGAPORE

OVER 650

DOMESTIC & INTERNATIONAL CLIENTS

CLIENT SATISFACTION

- REPUTATION FOR RESULTS
- GLOBAL INSIGHT
- DEEP INDUSTRY KNOWLEDGE
- LONG-TERM CLIENT SUPPORT
- HANDS-ON APPROACH

"I have had the opportunity to engage AngelouEconomics in the development of economic and community development strategies in two totally different communities. In both cases, a sound action plan was developed along with the facilitation of input and buy-in from community stakeholders. The AngelouEconomics team does an outstanding job in developing, facilitating, and rolling out effective strategies for both economic and community development. I would highly recommend their services."

Jim Fram, CEcD, FM, CCE

Consultant & Founder, Community Growth Strategies, LLC

Former Senior Vice President – Economic Development, Tulsa Metro Chamber

Former President & CEO, Bartlesville Development Corporation and the Bartlesville Regional Chamber

Former President & CEO, Lincoln Chamber of Commerce

"The Wall Street Journal recently ranked Greater New Orleans as the fastest improving economy in the USA. It was the analysis and strategy development from AngelouEconomics that created the road map for this remarkable journey of recovery."

Michael Hecht

President & CEO, Greater New Orleans, Inc.

"AngelouEconomics is a vibrant firm with an extremely competent team. Anyone looking for an ambitious strategic planning partner – I always send them to AE."

Ronnie L. Bryant, CEcD, FM, HLM

Principal, Ronnie L. Bryant, LLC

Former President & CEO, Charlotte Regional Partnership

REFERENCES

LUZ BORRERO

CHIEF ADMINISTRATIVE OFFICER, MARTA
(METROPOLITAN ATLANTA RAPID TRANSIT AUTHORITY)
FORMER, DEPUTY CHIEF OPERATING OFFICER FOR
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TOM LONG

MANAGING DIRECTOR – INDUSTRIAL,
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MAX SLUSHER

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• 609-418-9132

A faded, grayscale portrait of Angelos Angelou, a man with a mustache and glasses, wearing a suit and tie, is visible in the background of the text.

ANGELOS ANGELOU

FOUNDER & PRINCIPAL EXECUTIVE OFFICER, CHIEF STRATEGIST

Angelos Angelou has over 30 years' experience and is widely regarded as an expert on technology based economic development, public policy, investment attraction and marketing.

Angelos spent nearly 12 years with the Austin Chamber of Commerce as Vice President of Economic Development and Chief Economist. During his time at the Chamber, Angelos handled the recruitment of **800 technology companies** and some 70,000 employees, including **IBM, Apple, Samsung, Motorola, AMD, Cypress Semiconductor, Applied Materials, and Tokyo Electron**. His record of achievements includes the attraction of **\$26 billion in capital investments** and the creation of **over 285,000 direct and indirect jobs** in the City of Austin and the State of Texas.

Mr. Angelou spent 7 years as the Texas Governor appointee to The CPRIT Oversight Committee, a Fellow at the IC2, and was a member of the Advisory Board of The College of Natural Sciences at the University of Texas at Austin (largest college at UT). Angelos was awarded **the US Economic Development of the Year award** by Site Selection Magazine.

OUR TEAM



MATT PATTON, PH.D.
EXECUTIVE VICE PRESIDENT



ANGELOS ANGELOU
FOUNDER/PRINCIPAL EXECUTIVE
OFFICER



ESTHER ANGELOU
PRINCIPAL OWNER/FINANCIAL
MANAGEMENT



MARSHALL MCDANIEL
DIRECTOR OF RESEARCH



ANDREW FLESHER
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